

Pricing Structure for W. S. Hein's World Constitutions Illustrated

Number of Libraries Subscribing to World Constitutions Illustrated Pioneer Project for MARC21 Records in PNR Format	Cost Per Library: First 1,775 Titles
501-600 Institutions Subscribe	\$225
401-500 Institutions Subscribe	\$270
301-400 Institutions Subscribe	\$337
251-300 Institutions Subscribe	\$450
201-250 Institutions Subscribe	\$540
176-200 Institutions Subscribe	\$675
151-175 Institutions Subscribe	\$775
126-150 Institutions Subscribe	\$899
101-125 Institutions Subscribe	\$1079
76-100 Institutions Subscribe	\$1350
51-75 Institutions Subscribe	\$1799
31-50 Institutions Subscribe	\$2699
21-30 Institutions Subscribe	\$4499
10-20 Institutions Subscribe	\$6748

The debut of these records is being offered to the 600 current subscribers to World Constitutions Illustrated as part of a special pioneer project offering an opportunity for exceptional shared-cost pricing.

The pricing model for this distribution will follow a structure that is based upon the volume of interest for this record set (above pricing schedule).

We will begin this structure by asking that initial subscribers declare themselves in order to aid in a headcount. Initial subscribers would then be invoiced according to the schedule above and will also be offered premiums that those who had not subscribed to this pioneer project will not be offered. These premiums may include free updates and discounts on future collections added to World Constitutions Illustrated.

Those libraries that subscribe after the initial headcount period will pay a higher price than those that were involved in this pioneer project.